Purchasing Agent: GLENDON MITCHELL

Item: SOFTWARE-ORACLE (Purchases less than $100,000 list price)

Vendor:	94874A	SEK Solutions
		25459 Dabner Drive
		Chantilly, VA 20152

Internet Homepage: www.seksolutions.com

Telephone: 703-378-3781

Fax number: 703-378-1773

Contact: Khalil Naim

Email address: knaim@seksolutions.com

Brand/trade name: Oracle

Price: 29.25% Off License List Price
Terms: Net 30
Effective dates: 12/01/02 through 11/30/03
Days required for delivery: 7 days
Price guarantee period: Length of contract
Minimum order:
Min shipment without charges:
Renewals: 4 options to renew for 1 year each

NOTE: NEW CONTRACT

For purchases over $100,001 list price, see Statewide Contract AR867 with Oracle direct.

This statewide contract is an ''AR (Authorization Required) contract. Authorization is required before purchase can be made. The Authorization requirements and procedure are detailed in the attachment to the contract. Order may be placed only after authorization is received. This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a VI referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

AUTHORIZATION REQUIRED: DAS/ITS (Information Technology Services) administers state agency purchases from this contract. State agencies (Executive Branch) must coordinate their purchase through DAS/ITS, prior to contacting the contractor. Contact **Bob Woolley at (801) 538-1072.**

Political subdivisions (such as higher education, public education, cities and counties) may purchase directly from the contractor without state involvement.

Pricing is subject to the Oracle E-Business Global Price List dated Sept. 20, 2002, excluding pages 5 and 6.

Special pricing promotional discounts from Oracle must be passed on to the ordering entity as a price reduction. Oracle list price decreases are to be passed on to the State with the same effective date as the list price change.

CONTACT: (INSIDE SALES DEPT.)
Kal Naim SEK Solutions Sales Dept.   Fred Trovato (Oracle Outside Account Mgr.)
703-378-3781 office   801-595-5705 office
703-327-9839 fax   801-535-5650 fax
knaim@seksolutions.com   fred.trovoto@oracle.com

Tony Loaiza (Oracle Inside Account Manager)
(800) 542-1170 ext. 34472
tony.loaiza@oracle.com

DISCOUNTS FROM CURRENT PRICE LIST

VOLUME DESCRIPTION
(List License + List Support)   DISCOUNT

$1   To $100,000   29.25% off list price

EDUCATION AND TRAINING SERVICES: Issued in the form of Education Prepaid Credits

PROFESSIONAL SERVICES: $150.00 per hour

REPORTS: The contractor will submit quarterly reports to the state purchasing agent showing quantities and dollar volume of purchases by each state agency and political subdivision. These reports will be due 10 days after the calendar quarter.

FINET COMMODITY CODE(S):-AGENCY USE ONLY
20837000000-DATABASE (MICROCOMPUTER SOFTWARE)

20938000000-DATABASE (MINI & MAINFRAME SOFTWARE)